

PUBLISHER McEvoy Galbreath
publisher@summitconnects.com

Editorial

EDITOR Anne Phillips
editor@summitconnects.com

CONTRIBUTORS: David Gourlay, Brian Phillips, Paul Emanuelli, Stephen Bauld, Kevin McGuinness, Kathleen Hayden, Howard Grant
PHOTO/ILLUSTRATION/GRAPHICS comstock.com
COVER photo courtesy Kathleen Hayden

Circulation

CIRCULATION DIRECTOR Terry Gray
subs@summitconnects.com

Subscription Information

Tel: 1-800-575-1146 or 613-688-0768
Online: www.summitconnects.com
Subscription Rates (1 yr)
Canada: \$21.95 + applicable tax
International: US\$21.95

Publications Mail Agreement: 40016453
Business No: 87996 3791 RT0001
Return undeliverable Canadian addresses to:
Summit Group
263 Holmwood Ave, Suite 100, Ottawa ON K1S 2P8

Advertising

Dovetail Communications Inc.
Beth Kukkonen, Sales Manager
Tel: 905-886-6641, ext. 306
bkukkonen@dvetail.com, sales@summitconnects.com
Robyn Cooper, Account Manager
Tel: 905-886-6641 ext.305
Email: rcooper@dvetail.com

Printing WebOffset

Editorial Advisory Board

David Allair, BPS Supply Chain Secretariat, Ontario Ministry of Finance
David Ash, Government of Manitoba
Steve Bauld, Ontario General Contractors Association
George Butts, PWGSC
Sue Cork, City of Toronto
Howard Grant, Partnering and Procurement
Bill Michalopoulos, Canada Post
Stephen Whittaker, Ontario Education Collaborative Marketplace

Summit magazine is the professional publication of choice for members of the Canadian Public Procurement Council and the Materiel Management Institute.

Vol. 12, No. 1 ISSN: 1481-4935

©2009 Summit: Canada's magazine on public sector purchasing published by Summit: The Business of Public Sector Procurement Inc. o/a Summit Group
Tel: 613-688-0763 Fax: 613-688-0767

Any errors, omissions or opinions found in this magazine should not be attributed to the publisher. The authors, the publisher and the collaborating organizations will not assume any responsibility for commercial loss due to business decisions made based on the information contained in this magazine.

No part of this publication may be reproduced, reprinted, stored in a retrieval system or transmitted in part or whole, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior written consent of the publisher.



IT for performance driven government

IT tools such as 3-1-1, support political and operational goals in providing public services to citizens who are increasingly demanding of results.
by David Gourlay

IT security: 2010 Winter Games takes "what's best" approach

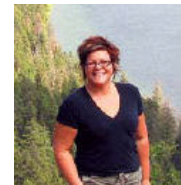
With the gargantuan task of providing the network for the Winter Games comes the pressure to protect the system. Failure is not an option, thus taking the offensive position of focussing resources on what needs to be protected could be the best defence.
by Brian Phillips

IT underpins healthcare

IT systems at the Ottawa Hospital have come a long way in the 10 years since amalgamation and the potential for the future is far reaching based on meeting the needs clinical staff as well as operations and administration.
by Anne Phillips

Face to face

MEET **Kathleen Hayden**. Like many of you, her path to being a procurement specialist at BCLC based in Kamloops, British Columbia, was less than direct.



Going global

The expansion of more open public sector procurement in Canada reflects changes occurring elsewhere in the world. Canadian expertise is in high demand as other nations strive to conduct their procurement in a manner less open to influence.
by Paul Emanuelli

Purchasing professional services – Part 1: a necessary evil Municipal matters

Municipal governments at some point generally all need to go outside for special expertise. Determining when to do that, what to do and who to do it with and how much can pose a challenge for you and the municipal council
by Steve Bauld and Kevin McGuinness

opinions

No laughing matter

In my opinion

Limiting legal review of RFPs might be something to consider
by Howard Grant